The Presenter's Presenter

Lawrence Biscontini, MA

International Spa & Wellness Consultant Mission: "wellness without walls"

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My Presenter Template

- 1. Presenter Name and Working Areas
- 2. Presenter USPs
- 3. Possible Take-Aways
- 4. My Overall Purpose

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My Presenter Template

5. Caveats: to get on this list, you can't just be a great presenter I'd even take @ events and NOT all are friends
6. The big difference between a CV and Social
7. My Platinum Standards

between session onsite

-humanitarian involvem

-min-demand**

-humanitarian involvem

-min-demand**

-mes

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WHAT ABOUT YOU?



Universal Standards



Apittiya ("Bom") Soma

- 1. Name & Area: Bom Soma, Bangkok
- 2. USPs:

✓ leading expert in her area for consumers ✓ leading trainer in her area for pros ✓ team player with colleagues ✓ runs small box NICHE gym

3. Possible Take-Aways

Now to be a name in your arena in your area

Socials: @bom.apittiya FB: robybom



Ann Gilbert

- 1. Name & Area: Ann Gilbert, Florida, USA
- 2. USPs:

☑industry veteran

media personality

3. Possible Take-Aways

be versatile. be kind. be fearless.

11e. be K1nd. be tearless. Socials: @ annfitt FB: AnnDGilber

Benjamin Siong

- 1. Name & Area: Ben Siong, Australia
- 2. USPs:
 - Inumble yes-guy

 - family guy
 - really stepped up during pandemic
- 3. Possible Take-Aways
 - smile & have time for everyone

Socials: Obenperformancecoach FB: benjamin.siong.52

Dave Liow

- 1. Name & Area: Dave Liow
- 2. USPs:
 - ✓ takes sessions between his own✓ jumps in and offers to assist✓ always a team player
- 3. Possible Take-Aways
 - ✓ take others' sessions at home
 - ☑ask to "shadow" a pt or group ex

Socials: FB Dave Lion Insta: daveliow 101

Fabio Comana

- 1. Name & Area: Fabio Comana
- 2. USPs:
 - ✓ super qualified + industry connected ✓ impeccable CV
- 3. Possible Take-Aways
 - mover and lecturer
 - **kind**

Socials: FB Fabio Comana Insta: inactive

Kukuwa

- 1. Name & Area: Kukuwa, Africa
- 2. USPs:
 - ✓ authentic, cultural, relevant ✓ brings esoteric to the masses
- 3. Possible Take-Aways
 - study your unique connection to your interest





Dr. Len Kravitz

- 1. Name & Area: Dr. Len Kravitz
- 2. USPs:
 - ✓only presents compiled research
 ✓co-authors with up-and-coming student
- 3. Possible Take-Aways

 ✓always report a research study
 - ✓ learn and use google scholar
 - guote sources, not "they say"

Socials: none but https://www.unm.edu/~lkravitz/



Manuel Velázquez

- 1. Name & Area: Manuel Velázquez, Puerto Rico
- 2. USPs:

✓ always supporting colleagues
✓ always tagging colleagues
✓ content & delivery rhyme in song
✓ team player for volunteer events
✓ home visitor

3. Possible Take-Aways

see how he posts his movement experiences study his teaching methodology of purpose

Socials: FB Manuel Velazquez Insta: manuelvelazqz

Mark Fisher

- 1. Name & Area: Mark Fisher of MFF
- 2. USPs:

☑irreverent and smart; TedTalker ☑successful small box owner

a mentor of mine

3. Possible Take-Aways

study his social approach; YouTube

Socials: emarkfisherhumanbeing emffclubhouse



Michael Piercy

- 1. Name & Area: Michael Piercy, New Jersey
- 2. USPs:

✓ respectul, smart, humble, modest✓ team player for volunteer events✓ great self and family quotes

3. Possible Take-Aways

· Socials: FB Michael Piercy Insta: michaelpiercy

Petra Kolber

- 1. Name & Area: UK and USA
- 2. USPs:

✓always, A L W A Y S effervescent ✓positive

different English accent to mine

Mhome visitor

3. Possible Take-Aways

study her emails and socials
Socials: Epetrakolber



Mindy Mylrea

- 1. Name & Area: Mindy Mylrea, Florida
- 2. USPs:

wisdom from both sides of camera

team player for volunteer events

Thome visitor

3. Possible Take-Aways

study her content and delivery

study her cueing methodology and have 1

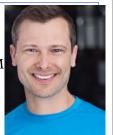
Socials: FB Mindy Mylrea Insta: mindymylreafitness



Dr. Rick Richey

- 1. Name & Area: Dr. Rick Richey NYC
- 2. USPs:
 - research-based

 - **g**enerous
 - takes sessions between his own
- 3. Possible Take-Aways
 - of follow his content and delivery from his podcast Socials: FB Rick Richey Insta: derickrichey and nasm



Steve Feinberg

- 1. Name & Area: Steve Feinberg
- 2. USPs:

 - versatile
 - super supportive of events & scholarships
- generous in presenter gatherings
- 3. Possible Take-Aways
 - ✓ attend others' events if asking for a trade ✓ develop a few "if/then" rhyming cues
 - Socials: FB Steve Feinberg Insta: steve_fein_fit



Suzanne Hosley

- 1. Name & Area: Susanne Hosley, Thailand
- 2. USPs:

cites stats from the certifying bodies exemplifies an engaging technique never presents at her own events



Socials: FB Suzanne Hosley Insta: Chosleysuzanne

Tony Stone

- 1. Name & Area: Tony Stone
- 2. USPs:

 - **✓**yes~person

 - **✓** story teller
- 3. Possible Take-Aways
 - ✓attend your colleagues' sessions
 - gather and practice stories
 - Socials: étonystonedance FB: tony.stone



Yury Rockit

- 1. Name & Area: Yury Rockit, Belarus
- 2. USPs:
- ✓authentic & sustainable
 - perfect attendee: bows, takes, bows

 - modest & humble in presenter gatherings
- 3. Possible Take-Aways
 - stories and tags someone would want

Socials: eyuryrockit



Presenter:

CONTENT

DELIVERY

research articles on foam rolling

demos each position from orticle onstage

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Summary

Home-Work:

Final Take-Home Message:

Resources:

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